We are looking for collaboration partnerships to join EU project proposals



CLIC Innovation – open innovation cluster

CLIC is a non-profit cluster management company based on public-privatepartnership model. We build and manage research, development and innovation collaboration between industries and academia in the fields of circular economy, bioeconomy and energy system transition.

We are looking for collaboration partnerships to join EU project proposals.

Our expertise in EU projects lie in

- coordination, communication, dissemination and exploitation activities,
- reviews of operational environment as well as in
- stakeholder, network and ecosystem engagement and involvement.

Ecosystem facilitation, industry representation and co-creation especially and development of tools and methods for co-creation and co-innovation are in the core of CLIC's expertise. We have also coordinated CSA and RIA projects. CLIC's extensive stakeholder network is also a pool for potential companies to join new proposals.

Facilitating sustainable growth

WE PICK

We create additional value to our partners by building, coordinating and managing R&D&I collaboration to construct systematic solutions, which are beyond the resources of individual operators.

WE MIX

We work with crosssectoral challenges in order to create new partnerships. We operate across different industrial sectors and scientific disciplines.

WE CLIC

We are owned by leading international companies and Finnish research organizations committed to create sustainable solutions for the world.

We contribute to developing a more favourable innovation environment in Finland and EU.

CLIC cluster is a cross-organizational and cross-sectoral fast-moving network. The shareholders of the non-profit CLIC include 30 large and international companies and 16 universities and research institutions. The programs and projects managed by CLIC have involved more than 200 stakeholders, including around 50 SMEs from Finland. CLIC builds and manages collaborative RDI projects and programs (up to 50 M€ per program) to construct systemic solutions which are beyond the resources of individual operators.

We address systemic challenges that arise from the scarcity of natural resources. CLIC Innovation speeds up the commercialization of new information by initiating and orchestrating solution-oriented projects covering the entire field from curiosity research to demonstrations. CLIC is the core local node of global cross-industrial and inter-disciplinary competence network with business relevance. We contribute to developing a more favourable innovation environment in Finland and the EU.



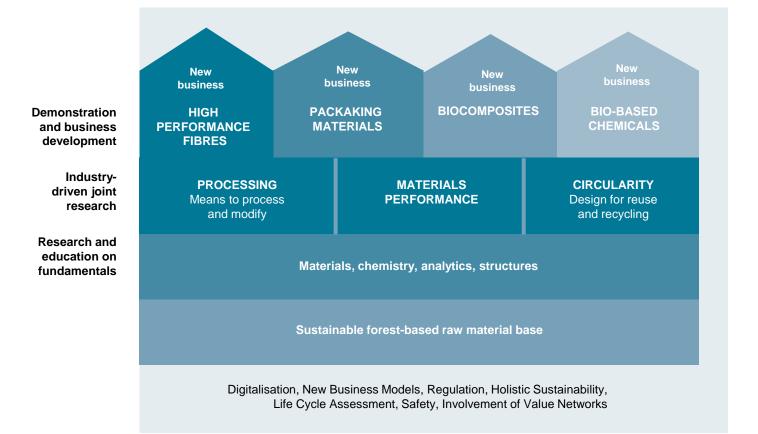
Three strategic focus themes of CLIC Innovation

with the following CLIC's Strategic Research & Innovation Agendas (SRIAs) and application areas:

1

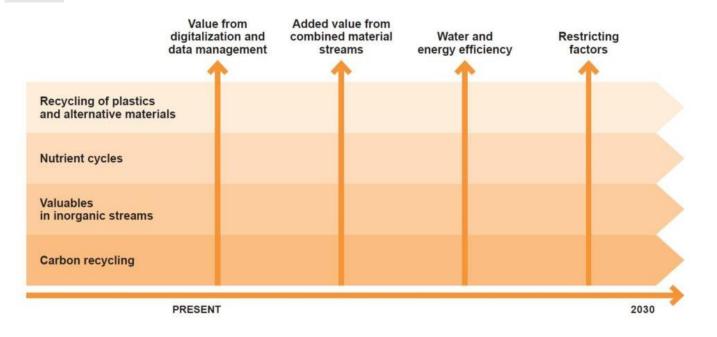
BIOECONOMY

Building business in forest-based bioeconomy based on the world leading competences



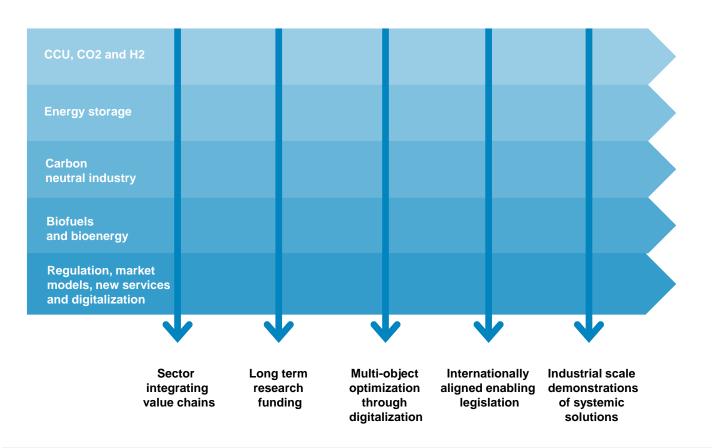
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2 CIRCULAR ECONOMY





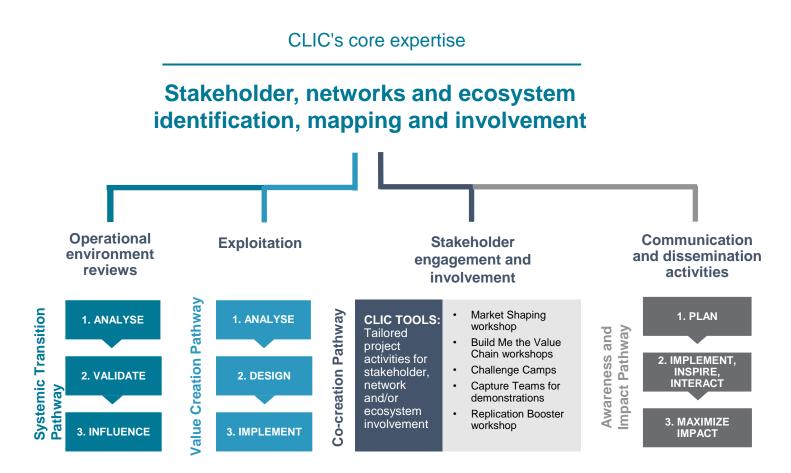
ENERGY SYSTEMS



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CLIC's expertise and experience in EU projects

CLIC has 4 different Pathways to steer the research, development and innovation pipeline towards maximum impact: 'Systemic Transition Pathway', 'Value Creation Pathway', 'Co-Creation Pathway' and 'Awareness and Impact Pathway'.



The different Pathways maximize the involvement of important project stakeholders, networks and ecosystems – they work both as standalone tasks/WPs and as parts to be included in relevant tasks/WPs. We tailor the Pathways for best possible configuration for each project based on the role required.

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CLIC's expertise and experience in EU projects

CLIC's expertise and experience in different EU and other RDI projects are listed below. These are activities where we are looking for new project roles and are happy to collaborate. CLIC's extensive owner and associate member network is also available (see next page).

Activity	CSA	RIA	IA
Project coordination and management	CSA project coordination, reference EU project: <u>BIOSWITCH H2020 BBI JU</u>	RIA project coordination, reference EU project: <u>SmartLi H2020</u> project	-
Communication & dissemination	CLIC has developed an efficient Awareness and Impact Pathway' communication and dissemination tools tailored for its EU projects. CLIC is experienced in leading C&D WP and specific tasks. CLIC has an internal communication team, and uses e.g. graphic designers and web developers to support C&D activities. CLIC has an active <u>LinkedIn</u> profile and <u>Twitter</u> account. We have advanced digital tools to execute and manage C&D activities in various platforms. Reference EU project: FRACTION H2020 project (RIA), TREASOURCE HEU (IA)		
Exploitation	CLIC has developed comprehensive 'Value Creation Pathway' exploitation tools tailored for its EU projects. CLIC's exploitation team has multidisciplinary experience from various industrial sectors, and different phases of innovation (RDI, scale-up, commercialization, marketing and sales). Based on CLIC's RDI and ecosystem coordination experience, CLIC has developed knowledge and RDI management tools for open innovation collaboration. (See www.ecosystemplaybook.com) References: <u>ERANet Smart Energy Systems, CETP</u> CLIC managed ecosystems: <u>IBC Finland Ry</u> , <u>4Recycling</u> , <u>GreenE²</u> ,		
Stakeholder, network and ecosystem engagement and involvement	Stakeholder engagement and involvement for tailored project activities, e.g, for value chain building, matchmaking and/or exploitation. CLIC's 'Co-creation Pathway' includes a variety of developed engagement and involvement tools: Facilitated Roundtable Discussions, External Advisory Groups, Ecosystem development, Capture Teams for demonstrations, Build Me the Value Chain, Knowledge Events, Challenge Camps, Matchmaking events, Pitching events, RDI Roadmap building, Market Shaping, for more ideas visit www.ecosystemplaybook.com Reference EU projects: <u>BIOSWITCH, FRACTION, SmartLi, Pilots4U</u> , TREASoURcE CLIC managed ecosystems: IBC Finland Ry,4Recycling, GreenE ² ,		on ools: n ain, ents, RDI
Operational environment reviews	As part of the 'Systemic Transition environment studies. This includes surveys, questionnaires, workshop framework/environment to identify needs, incentives, best practices) project results. This Pathway is do stakeholders. Co-creating solution further emphasise verified enables This ensures successful and rapid	on Pathway' tool, CLIC carries out open s desktop reviews, qualitative research os) related to operational and regulatory enablers and inhibitors (barriers, bottle for successful development and implem one in close collaboration and involvement is to support overcoming identified inhib rs with these important stakeholders is of a uptake of project results as they system environment they are developed for.	(interviews, necks, nentation of ent with itors and central.

CLIC owners for EU project proposals

CLIC can scout and contact possible partners that the project would benefit from or needs. CLIC has 46 owners and additionally some associate partners that can be easily and readily contacted. If partner joins the proposal, CLIC can coordinate partner's participation and support their involvement in the project.

CLIC's stakeholders in the thematic areas include chemical companies, material and product (biobased, conventional plastics) producers, equipment manufactures, recyclers, pulp, fibre and paper companies, energy companies, universities, research, development and innovation organisations.

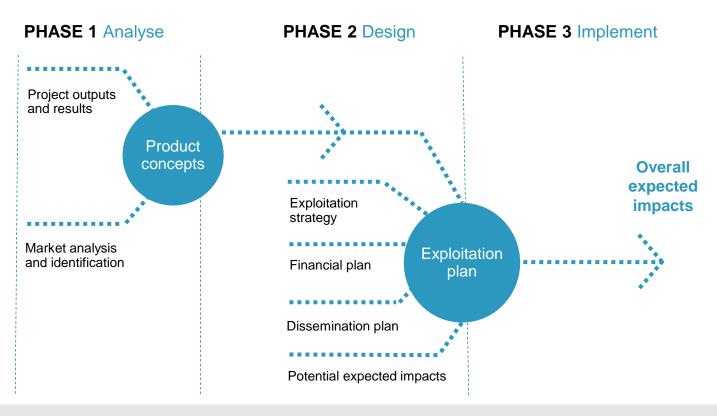
Stakeholder types: large industry, SMEs, start-ups, UNIs, RTOs.



CLIC's Exploitation tool

EXPLOITATION Value creation pathway

1. ANALYSE Knowledge management	 Market research and analysis Target user and customer analysis Formulation of product concepts based on project outputs, results & KERs -> value proposition 	
2. DESIGN	 Concept-specific plans: Exploitation strategies (incl. IPR, standardization strategies) Financial plan (incl. economic potential evaluation and business model for long-term value capture) Dissemination plan (target group specific for most efficient/best exploitation Plan for maximized project impact 	
3. IMPLEMENT	 Execution of exploitation and dissemination plan Meeting set KPIs 	



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OPERATIONAL ENVIRONMENT REVIEWS

Systemic Transition Pathway

1. ANALYSE	Operational environment state and conditions related data collection and analysis (desktop research and stakeholder interviews): • Barriers, bottlenecks • Incentives, motivations, best practices • Inhibitors and enablers of regulation
2. VALIDATE	Stakeholder involvement to consolidate findings: • Co-create measures to overcome identified barriers
	Co-create pathways for transferable practices, exploitation and further impact
	 Co-create policy recommendations
3. INFLUENCE	 Co-create white papers or other relevant publications Widespread target-group focused dissemination

STAKEHOLDER ENGAGEMENT AND INVOLVEMENT

Co-creation pathway

Stakeholder engagement and involvement

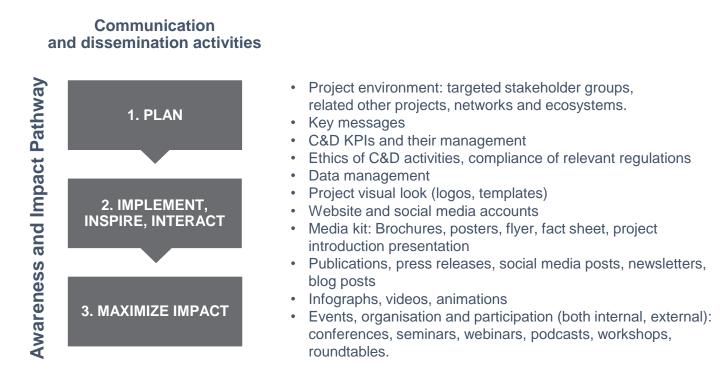
Co-creation Pathway

CLIC TOOLS: Tailored project activities for stakeholder, network and/or ecosystem involvement

- Market Shaping workshop
- Build Me the Value Chain workshops
- Challenge Camps
- Capture Teams for demonstrations
- Replication Booster workshop

COMMUNICATION AND DISSEMINATION ACTIVITIES

Awareness and impact pathway



Further project references

Managing innovation ecosystems

- 4Recycling, 2019 2021, 17 partners
- New Fibres ecosystem project, 2016 2018
- Smart Energy Åland/FLEXe Demo: 2016 2019, 19 companies, 5 research institutes, 0.5 M€

Bioeconomy

- Engage4BIO, 2022 2025, 21 partners, 2,5 M€
- TREASoURcE, 2022 2026, 17 partners, 10 M€
- SUSBINCO, 2021 2023, 6 companies (4 collaborative partners), 7 research institutes, 10,1 M€
- FRACTION, 2021 2023, 12 partners, 6,2 M€
- BIOSWITCH, 2020 2022, 8 partners, 1 M€
- 4Recycling open innovation ecosystem, 2019 -> (Joint activity with Circular Economy)
- Joint activity with Circular Economy
- Pilots4U, 8 partners, 2017 2019
- New Fibres ecosystem project, 2016 2018
- New fiber products (New FP), 2016 2017, 8 companies, 5 research institutes, 3M€
- Smart technologies for the conversion of industrial lignins (SmartLi), 2015 2018, 12 partners, 2.4 M€
- Advanced cellulose to novel products (Acel), 2014 2017, 9 companies and 6 research institutes, 9 M€
- BEST Sustainable bioenergy solutions for tomorrow, 2013 2016, 25 companies, 15 research institutes, 15 M€
- Forest industry's new value networks, 2013 2014, 20 companies, 1.2 M€
- Future Biorefinery Joint Research 2 (Fubio 2), 2011 2014: 11 companies, 11 research institutes, 21.1 M€
- Future Biorefineries Products from Dissolved Cellulose (Fubio), 2011 2014, 7 companies, 7 research institutes, 11.6 M€
- Efficient Networking Towards Novel Products and Processes (EffNet), 2010 2013: 8 companies, 8 research institutes, 15 M€
- Value through Intensive and Efficient Fibre Supply (EffFibre), 2010 2013: 11 companies, 5 research institutes, 11.0 M€
- Future Biorefinery (Fubio 1), 2009 2011: 17 companies, 9 research institutes, volume 18.7 M€
- Radical customer and market-oriented innovations, 2009 2011, 13 companies, 9 research institutes, 2.0 M€
- Intelligent and Resource-Efficient Production Technologies, 2008 2010: 16 companies, 8 research institutes, 9.4 M€

Circular economy

- TREASoURcE, 2022 2026, 17 partners, 10 M€
- ALL-IN for Plastics Recycling (PLASTin), 2020 2022, 4 companies (5 collaborative partners), 5 research institutes, 2,9 M€
- Uudenmaan kiertotalouslaakso -esiselvitys, 1.4.- 31.10.2021, 4 partners, 225 k€
- Sitra IHAN Program (CEP), 1.8.2020 28.2.2021, 30 k€ (CLIC)
- 4Recycling open innovation ecosystem, 2019 -> (Joint activity with Bioeconomy)
- Symbiosis of Metals Production and Nature (SYMMET), 2019 2020, 8 companies, 4 research institutes, 6,9M€
- Circular Economy Service Platform (CEP) Phase 1, 2018 2019, 9 companies, 3 research institutes, 0.4 M€
- ARVI: 2014 2017, 22 companies, 10 research institutes, 10 M€

Energy systems

- Hydrogen and Carbon Value Chains in Green Electrification (HYGCEL), 2021 2023, 10M€
- Highly Optimized Energy Systems (HOPE), 2020 2022, 6 companies, 5 research institutes, 12.2 M€
- GreenE² open innovation ecosystem, 2020 ->
- ERA-Net Smart Energy Systems, 2015 -
- Member of support team in coordination Smart Energy Åland/FLEXe Demo: 2016 2019, 19 companies, 5 research institutes, 0.5 M€
- CEMBioFlex six partners, 2018, 5 companies, 2 research institutes, 0.2 M€
- VaGe: 2016 2018, 2 research institutes
- · Support in project management and dissemination by CLIC Innovation
- FLEXe : 2015 2016, 17 companies, 10 research institutes, 14 M€
- Efficient Energy Use (EFEU): 2012 2016, 13 companies, 5 research institutes, 11 M€
- Distribute Energy Systems (DESY), 2012 2014, 13 companies, 6 research institutes, 1.2 M€
- Carbon Capture and Storage Program (CCSP): 2011 2016, 18 companies, 9 research institutes, 15 M€
- Smart Grids and Energy Markets (SGEM), 2010 2014, 19 companies, 8 research institutes, 12 M€
- Future Combustion Engine Power Plants (FCEP), 2010 2014, 9 companies, 9 research institutes, 38 M€

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